

The profitable online home



tilgı̇n

service-connecting the home

We put you in control of tomorrow's revenue streams

Triple play is all over us, phasing out conventional solutions at an accelerating pace. The new service packages help operators increase revenues, simplify invoicing procedures and improve customer loyalty. But triple play is quickly becoming commoditized - forcing operators to differentiate on price alone.

Smart solutions instead of dumb boxes

Tilgin can help you find new ways to stand out in the competition. Thanks to our operator-controlled solutions, we can put you in control of the management and provisioning of online home services - and of the revenue streams they generate.

We differ from our competitors through a strong focus on remote management. Instead of placing dumb boxes at your customers' premises, we develop smart remote-controlled solutions that let you sign up new subscribers more easily, sell more to existing customers and relieve them of time-consuming management and provisioning work.

Earn more from new subscriber services

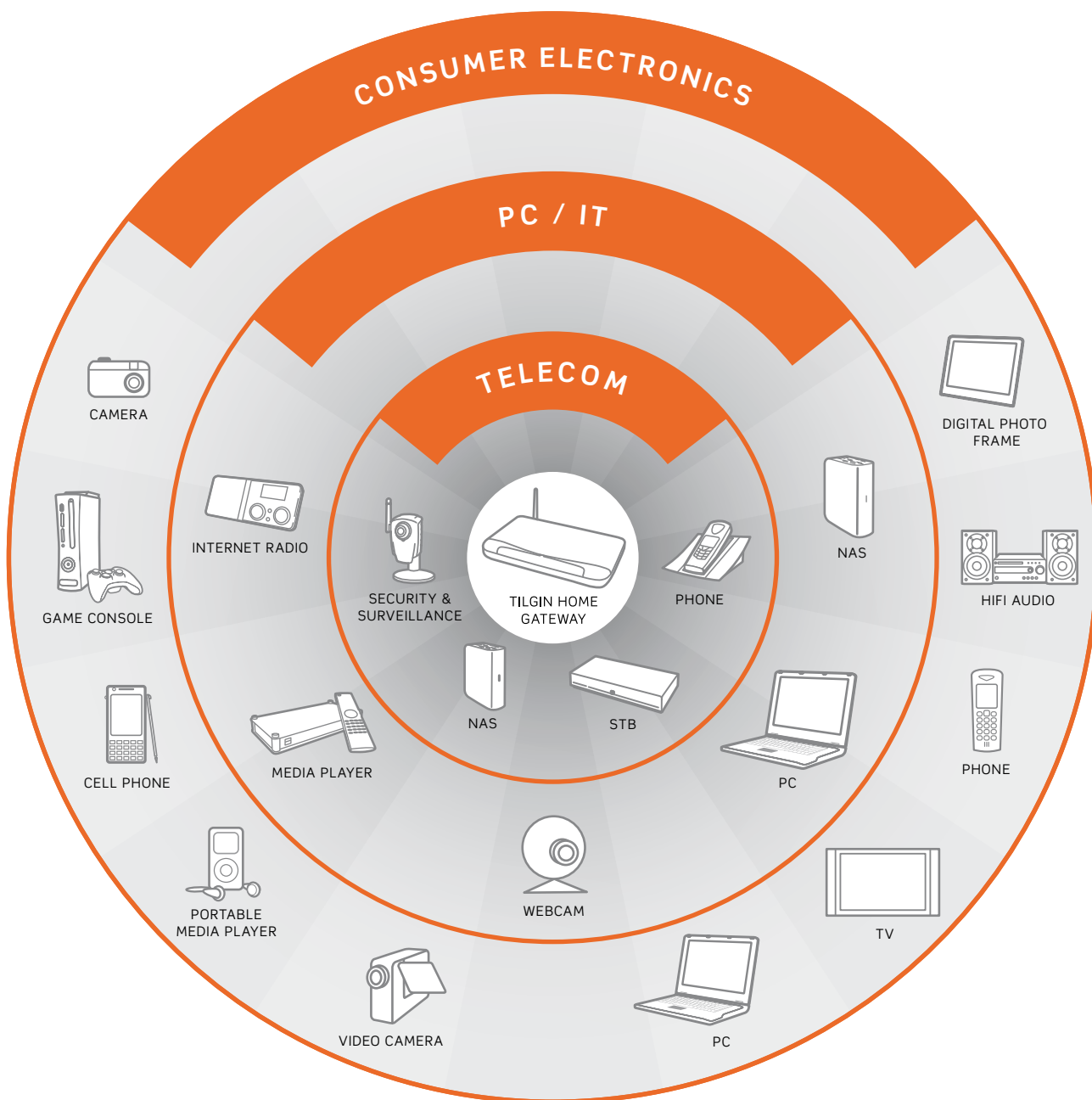
Remote management does not end with triple play. That's only a step on the way. Just imagine how many of today's most popular electronic devices are not online, but which could be with your help. Home alarm systems, photo and video albums, and mp3 players are just a few interesting examples.

We can help you package and sell the content provided by these and other electronic devices as subscriber services. By leveraging products and business models from adjacent industries, such as the consumer electronics and PC/IT industries, we are able to continuously explore new business opportunities for our operator clients.

The technology is already in place

Remote management will be the preferred means of provisioning content to households in the future. A substantial part of the IP networks required to transfer tomorrow's massive content streams are already in the ground.

The solutions and the know-how necessary to build the profitable online home are available at Tilgin today.



Beyond triple play

By leveraging products and business models from adjacent industries, such as the consumer electronics and PC/IT industries, Tilgin is able to package more and more content as telecommunications subscriber services - allowing operators to continuously explore new revenue streams.

Tilgin business solutions

Tilgin offers smart solutions for the online home. Our solutions help you provide more attractive services to your customers faster - enjoying all the benefits that matter the most.

Increase your revenues

Tilgin Solutions help you benefit from new revenue streams - and earn more from your existing ones. Exploring new business models while providing more attractive content will extend your customer base and allow you to sell more services more easily.

Improve your customer satisfaction

Tilgin Solutions bring you more satisfied and loyal customers. We work with every aspect of your image, including your branding, service quality, delivery performance and ease of use. Let your end users enjoy the benefits of the online home by offering them truly useful services - hassle free.

Reduce your operational costs

Tilgin Solutions reduce your operating expenditure. We can help streamline your processes and improve the fault tolerance of your service delivery. Remote management is a highly cost-efficient way to add new subscribers and upgrade software, while ensuring a secure service delivery to your customers.



The products that build our solutions

Tilgin provides solutions based on customer premises equipment (CPE) for the triple play market and beyond. Our product portfolio consists of IP home gateways for fiber, Ethernet and VDSL2 access as well as software, management systems and associated appliances.

Home Gateways Ethernet access



Vood 300 series



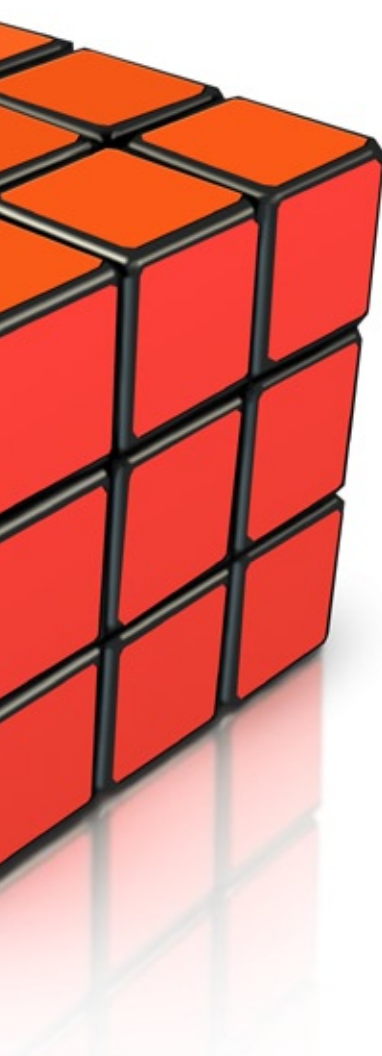
HG 1300 series

Home Gateway Fiber access



HG 1500 series

solutions



Remote management

Tilgin's remote management solution allows you to quickly and easily add new subscribers, upgrade software and manage configuration and support to households from a remote location. Your customers don't have to concern themselves with the customer premises based equipment, gateways, set top boxes and storage since management and provisioning is delivered as a fully automated customer process.

Broadband Internet

As the platform for other online home services, the broadband Internet access must provide a sufficiently high performance and quality of service. Thanks to a strong focus on performance and features such as content filtering, managed firewalls and WiFi, Tilgin's broadband solutions meet the strict integrity and security requirements of the online home.

VoIP migration

Tilgin's VoIP solution includes carrier-grade VoIP with failover. We also support a migration path to a standardized TISPAN/3GPP environment, which makes our solution future proof. If you don't own a network, you are welcome to tap into our ASP VoIP solution, which comes complete with startup package and retail sales support.

Performant IPTV

Our IPTV solution has the capacity necessary to carry multiple HD streams to a single household. Quality of service (QoS) ensures that sufficient bandwidth is allocated, regardless of other online applications being used simultaneously. Tilgin Full Service Routing supports easy management of multiple TV sets, while removing practically all end-user faults when deploying IPTV.

Storage and remote access

Let your customer subscribe to a local data storage service, managed centrally. Local media sharing makes it possible for subscribers to share their content with other family members. Remote access allows users to access the content from any given location. Of course, you can also complement with a central storage offer.

Customization

Tilgin solutions allow for a high degree of customization to meet customer requirements. For example, you can have your home gateways re-branded and personalized by choosing your own look and feel. You can also customize end users' local web interface to greet your customers welcome under your company's logotype and graphic design.

Fiber installation

Tilgin's MSA 910 fiber termination unit cover (see below) protects your fiber until gateways are installed. Gateways can later be installed by end users as they sign up as your subscribers - allowing you to postpone your investment until collecting subscriber revenues. Installation and handling procedures are always a central part of Tilgin's business solutions.

Home Gateway
VDSL2 access



HG 1200 series

Home gateway
application software



HGA SW

Service and device
management



VCM 5

Appliance



MSA 910

Tilgin business dev

Strategy workshop

A strategy workshop with participants from Tilgin and the customer kicks off every cooperation. Together, we evaluate business concepts and forms of cooperation to explore points of contact between the requirements and our solution areas.

Business case definition

Based on the results of the workshop, we agree on a business case defining the potential of the cooperation. Both parties will then sign a letter of intent before going on with the next phase.

A structured work process is key to truly customized solutions

It may sound contradictory, but our customized solutions are the result of a highly structured business development process. Put into other words, our systematic project approach is the enabler of the creativity that allows us to build solutions that are perfectly adapted to your needs - and that help maximize your business results.

The process is based on our employees' combined experiences from hundreds of customer projects carried out over more than ten years. We continuously feed our knowledge into an ever-increasing inventory of Best Practice projects to be able to create solutions that make a difference.

Development process

Solution definition

We agree on the description of the technical solution, possibly together with other project partners. The document outlines everything from home networking to support systems. Much care is put into ensuring the interoperability between the specified components.

Implementation planning

With an agreed solution definition at hand, we will provide a detailed project plan outlining the implementation of the project. The project plan, signed by the parties, forms the starting point of the actual implementation work.

Tilgin today and tomorrow

Tilgin provides solutions for the online home, based on customer premises equipment and associated management applications. Our intelligent IP-based home gateways are at the heart of the online home, and serve as hubs for all communications to and from the home.

We focus strongly on remote management. By allowing full access to customers' home gateways, we put operators in control of the delivery of content and services - and of the revenue streams they generate.

By leveraging products and business models from adjacent industries, such as the consumer electronics and IT industries, we are able to package the content from more and more electronic devices as end-user subscriptions. As an active participant in industry-leading standardization bodies, we develop solutions with a high degree of interoperability.

Our innovative business culture will continue to create new business opportunities for operators around the world, today and tomorrow. Let's begin by developing the profitable online home.



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