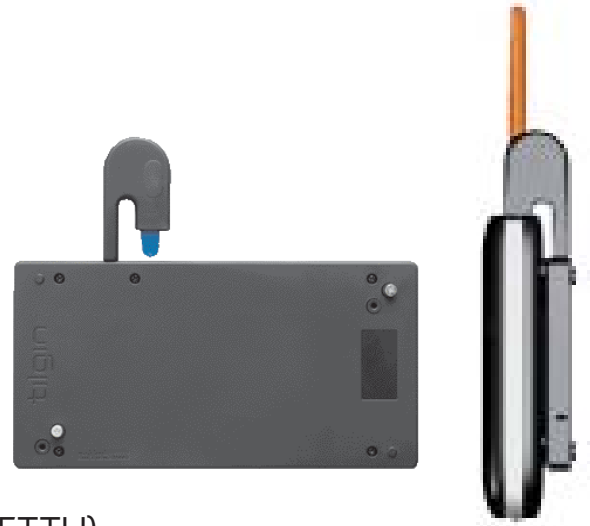


Tilgin MSA 910

Secure fiber termination in the home



Reduce costs by implementing fiber to the home (FTTH) with a passive network termination at your customers' premises, while protecting your fiber infrastructure from wear and accidents.

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Rationalize your fiber installation procedures

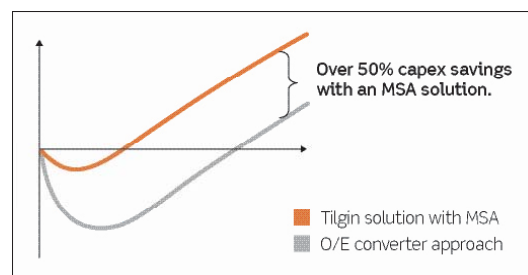
More and more fiber is being rolled out around the world. And as the number of fiber-connected households grows, operators can save a lot of money by rationalizing their fiber installation procedures.

The MSA 910 wall-mount fiber termination unit simplifies fiber installation while protecting your fiber and fiber connectors from costly wear and accidents. That is why it pays off to install the MSA 910 in consumer households even before they sign on as your new subscribers.

More cost-effective than O/E converters

The conventional way to prepare end-user premises for a future gateway implementation is to install an O/E converter. The MSA 910 offers a considerably more cost-effective solution – reducing the capital expenditure by up to 90 percent.

As a passive termination device, MSA 910 lets you postpone your investment until you install the Home Gateway, and begin to sign up subscribers and collect revenues. You will reach breakeven sooner, and enjoy a lower life cycle cost – up to about 50 percent. Please contact Tilgin for a more detailed cost analysis.



Cost comparison between installing O/E converters in every household of a given population, and installing MSA 910 in the same households and a Tilgin Home Gateway only in those households that order an Internet access service.

Full triple play from day one

MSA makes it possible to implement a full triple play solution from day one of Home Gateway installation. Tilgin Home Gateways are high-performance devices that come fully prepared to carry multiple services. All it takes to have them up and running is to activate the software.

Remote management and provisioning makes it possible to add new services in a controlled manner, with a minimum of service disturbance for end-users.

Remote management keeps you in control!

The MSA 910 paves the way for an operator-controlled Home Gateway solution. Thanks to the built-in intelligence in Tilgin Home Gateways, operators are able to carry out management and provisioning remotely. This value added service relieves end-users of time-consuming own configuration, upgrade and management work.

MSA 910 and Tilgin's Home Gateways offer you a unique opportunity to create a controlled end-user environment. Which, in turn, lets you tie customers more closely to you, reduce churn, simplify error management, and minimize customer support costs.

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Tilgin MSA 910 – Secure fiber termination in the home

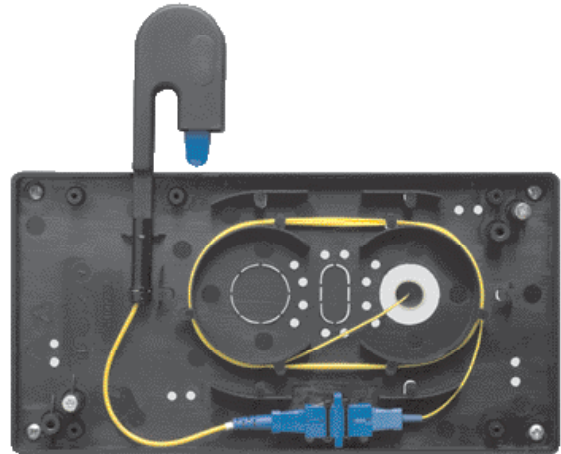
Separating fiber termination from gateway installation

Handling optical fiber requires special skills and should only be handled by authorized service personnel. MSA 910 simplifies installation thanks to a built-in patch cable that converts fiber to Ethernet while protecting the sensitive fiber and fiber connector.

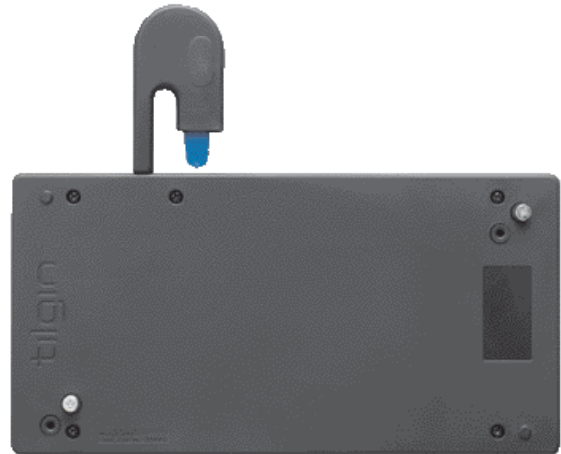
With the MSA 910 in place, end-users can later easily install the Tilgin Home Gateway, without ever coming into contact with the fiber or fiber connector. There is no need to install additional hardware as the MSA 910 is a universal multi-adapter supporting all Tilgin Home Gateways.

MSA 910 is a true plug-and-play solution. The controlled end-user environment helps dramatically reduce the number of trouble tickets related to installation and handling problems, and minimize related support costs.

Compared to O/E converters, the MSA 910 has a neat and appealing design. This is an important acceptance factor among households, as the device may be installed long before the Home Gateway comes into place.



1. The MSA 910 is easy to mount on the wall. Just screw the bottom cover into place, attach the fiber connector to the supplied patch cable, and mount the top cover.



2. The neat and subtle design is an important acceptance factor in households, as the MSA 910 may be installed long before the Home Gateway itself.



3. End-users can easily install their Home Gateways themselves once they sign on as your subscribers.

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